



Job Description – Senior Investment Analyst:

Sector and market specific research in the financial and energy sector; create complex financial models; perform commercial and financial due-diligence; Negotiate with business partners, advisors, and government officials in emerging markets; draft complex memoranda and investment presentations.

Candidate Qualifications:

4 years of experience in private equity and/or investment banking. In-depth knowledge of financial services, renewable energy, and consumer product sectors. In-depth knowledge of the Indian financial services industry including knowledge of the regulatory framework for foreign investments in financial services and energy sector in India. In-depth knowledge of financial sector in developing European markets. Experience with private equity fundraising. Experience with negotiating transaction documents and with managing and exiting investments. Advanced excel and financial modeling skills. Knowledge of operational and impact metrics for financial services and for renewables sectors. Knowledge of accounting methodologies and financial statement analysis techniques. Knowledge of due-diligence processes. In-depth knowledge of business valuation techniques (discounted cash-flow analysis, transaction and trading multiples and other common approaches). Undergraduate degree with a double-major in business or finance as well as in engineering or science or equivalent education with a combination of degrees in business or finance as well as engineering or science. Travel requirement: 40%.

About Encourage Capital:

Encourage Capital, LLC is a research-driven, solutions-focused asset management firm that seeks to solve critical environmental and social problems. We believe we can generate both compelling investment returns and social and environmental impacts for our investors.

Encourage Capital was formed in December 2014 through the combination of Wolfensohn Fund Management, LP and EKO Asset Management Partners, LLC. Together these firms represent a formidable base of knowledge, investment track record, conviction, relationships, passion and vision that is scaling up impact investing to deploy private capital to address some of the most pressing social and environmental challenges of our time.

Send résumés to M. Araya, Encourage Capital LLC, 156 5th Avenue, Suite 804, New York, NY 10010