



Who We Are

Encourage Capital is an innovative investment firm that seeks to change the way investment capital is used to solve critical environmental and social problems. We are building a community of investors, foundations, market-leading companies and non-profits to deploy private capital into systemic solutions to the world's most pressing challenges. We believe we can generate both compelling financial returns and social and environmental impact for our investors.

Summer Opportunities

Encourage Capital is pleased to offer internships in the summer of 2017 to students looking to explore the world of impact investing. Please see internship descriptions below and submit to info@encouragecapital.com a copy of your resume along with a short cover letter (less than one page) indicating in which roles you are potentially interested and your qualification for those roles.

Communications and Marketing - Summer Analyst

Seeking undergraduate or graduate student to develop external marketing materials, organize external communications using Salesforce, and contribute to firm's social media presence. Must have basic proficiency in powerpoint and excel.

Financial Inclusion - Summer Analyst

Seeking an undergraduate to participate in the team's market research and due diligence activities in evaluating potential investments in impactful financial institutions in emerging markets. Strong interest in financial services, emerging markets (South Asia & Sub Saharan Africa) and impact investing required. Must have demonstrated qualitative and quantitative research experience, strong oral and written communication skills, and proficiency in Microsoft Office. Working knowledge of Bloomberg software a plus.

Farmland Investment - Summer Analyst or Associate

Seeking graduate student to support the lead Partner in developing the firm's investment platform for water and agriculture investing in the American West. Candidate must have a demonstrated interest in agricultural science, water conservation, and real assets investing. Strong research and writing skills a must. Proficiency with excel and financial modeling a plus.

Green Carbon Fund - Summer Analyst or Associate

Seeking undergraduate or graduate student to perform quantitative and qualitative analysis of the California carbon market to help inform Fund investment team's sales and trading strategies, and help develop new business opportunities. Must have basic understanding of economics and demonstrated quantitative experience.

Latin American Sustainable Seafood Investment - Summer Analyst or Associate

Seeking undergraduate or graduate student to support the team in conducting market research and due diligence activities for the team's sustainable seafood investing platform in Latin America. Candidate must have a demonstrated interest in financial analysis and emerging markets, particularly Latin America, either professional or academic. Strong research skills and proficiency with excel and financial analysis required. Spanish fluency is a plus.

REDD+ Acceleration Fund - Summer Analyst or Associate

Seeking undergraduate or graduate student to perform research and analysis of the REDD+ market to assist in the predevelopment and feasibility analysis of the REDD+ Acceleration Fund. Will work collaboratively with project partners, Environmental Defense Fund and Baker & McKenzie. Strong research skills and demonstrated quantitative experience required. Basic understanding of economics preferred.

Sustainable Infrastructure - Summer Analyst or Associate

Seeking undergraduate or graduate student with finance and/or government studies background to support the Sustainable Infrastructure team with quantitative analysis, policy research, and monitoring portfolio investments in urban green storm-water infrastructure. Demonstrated interest in infrastructure and urban development required, previous finance experience preferred. Must be proficient in excel and powerpoint.

Sustainable Aquaculture Investment - Summer Analyst or Associate

Seeking graduate student to support development of the firm's investment platform for sustainable aquaculture investing. Candidate must have a demonstrated interest in finance. Strong research skills and proficiency with excel and financial modeling required.