



Encourage Capital, LLC – Financial Inclusion Team

Job Description – Analyst/Senior Analyst (Immediate Hire):

Encourage Capital is seeking a private equity Analyst/Senior Analyst for our New York office to primarily support the Financial Inclusion team but also potentially work on other projects across the firm. The financial inclusion team is focused on commercial private equity investments in emerging markets, with a strong emphasis on South Asia and Sub-Saharan Africa. In addition, the team is focused on creating both positive direct and systemic impact through its investments.

The individual will be given the following key responsibilities:

- Executing the day to day elements of the team's investment process, including screening, evaluating, performing due diligence on, structuring, monitoring, and exiting investments. The work will include intensive financial modeling, drafting investment memoranda, proprietary research, managing outside advisors and working closely with portfolio company management teams.
- Supporting the development of the investment pipeline by contributing to sourcing, screening and appraising new investment opportunities, as well as conducting comprehensive desktop research in targeted geographies and financial sub-sectors
- Assisting in the preparation of investor materials

Candidate Qualifications:

The ideal candidate will have two to three years of work experience at a top international financial institution. Preferably, candidates will have had a combination of banking and private equity investing experience with specific experience in financial services. Familiarity and/or a passion for South Asian / Sub-Saharan African impact investments is desired.

Candidates must have strong quantitative skills, aptitude and experience with financial modeling, knowledge of international markets, great attention to detail, strong written and verbal communication skills, and be able to fit into a multi-cultural, entrepreneurial, mission driven and highly demanding work environment.

Compensation:

Compensation will be competitive and commensurate with experience and will include base salary and performance-based bonus.

About Encourage Capital:

Encourage Capital, LLC is a new kind of investment firm that seeks to change the way investment capital is used to solve critical environmental and social problems. We believe we can generate both compelling investment returns and social and environmental impacts for our investors.

Encourage Capital was formed in December 2014 through the combination of Wolfensohn Fund Management, LP and EKO Asset Management Partners, LLC. Together these firms represent a formidable base of knowledge, investment track record, conviction, relationships, passion and vision that is scaling up impact investing to deploy private capital to address some of the most pressing social and environmental challenges of our time.

To apply for the above position please send your cover letter and resumé to jobs.analyst@encouragecapital.com